



F.Y. 2021-2022 IMPACT REPORT

I. Salient Accomplishments

a.) Key Statistics

• 20 New Centers Across the Philippines

Centers opened in 2021:

- Balanga, Bataan
- Ipil, Zamboanga
- Legazpi, Albay
- Malaybalay, Bukidnon
- San Fernando, La Union
- Sta. Cruz, Laguna
- Sta. Rosa, Nueva Ecija
- Talisay, Cebu
- Tarlac City, Tarlac
- Trece Martires, Cavite

Centers opened in 2022:

- Bambang, Nueva Vizcaya
- Butuan, Agusan del Norte
- Calamba, Laguna
- Candon, llocos Sur
- Culion, Palawan
- Iligan, Lanao del Norte
- Lingayen, Pangasinan
- San Pablo, Laguna
- Silang, Cavite
- Tagum, Davao del Norte

With these new local centers, we are now in 84 locations nationwide and present in all the regions of the Philippines.

• More Scholars

For this academic year 2021-2022, we welcomed 257 new students into our program. We are now supporting more than 1,000 scholars.

b.) Events and Trainings

National Scholars' Conferences for Graduating Scholars

The National Scholars' Conference (NSC) is held annually for our graduating scholars. Through this, we aim to give them encouragement and equip them with practical knowledge they will need when they start applying for jobs and officially join the working world. On April 27-28, 2021, in the midst of strict community quarantine, we held the NSC online. On April 23-24, 2022, thanks to the easing of quarantine restrictions nationwide, we are able to do it in a hybrid set up with 115 scholars in seven locations in Luzon, Visayas, and Mindanao.

Mindfulness Workshops

In March 2021, we started series of a mindfulness workshops. Designed by our Learning and Development Officer, Jasmine Villegas, this served as a supplementary to the Emotional Intelligence Training we conducted in November 2020. It sought to equip and empower the scholars with practical and healthy ways to express and process their thoughts and emotions.

Coaching Workshop with Ms. Aurora Foronda for National Office

We believe it is important to equip ourselves as well with the right knowledge and skills that will enable us to support our scholars effectively.

On August 20, 2021, the Real LIFE national office team had a coaching workshop with Professional Coach Aurora Foronda. For the remainder of the year, we developed materials and videos with Ms. Foronda that we can use for training our local centers on coaching.

Real LIFE Talks

A Real LIFE Talk is an intimate 60-minute event where prospective partners can know more about who we are, our vision, and how they can support our work and our scholars.

In 2021, we started doing Real LIFE Talks bi-monthly throughout the year. This has been very helpful in our fundraising efforts.

• Hybrid Graduation Banquet

After more than a year of waiting due to the pandemic, we were finally able to hold a hybrid graduation banquet for our scholars who earned their bachelor's degrees in 2020. 30 scholars graduated from our program.

c.) New Educational Partnerships

We have recently sealed a partnership with the following schools:

- Cagayan State University
- Philippine College of Criminology
- Quezon City Science High School
- Southland College of Kabankalan City, Inc.
- Tuguegarao City Science High School
- University of Makati
- University of Perpetual Help System in Calamba, Laguna

To date, we have a total of 17 partner private and public schools. Our collaboration with them will enable us to support more students who need our assistance.

II. Difficulties and problems encountered and solutions

In May 2019, the first version of the Real LIFE Scholar Management System (RL SMS) was launched. However, despite having the current version of the RL SMS, our system for scholar monitoring and fund request processing remained to have manual data recording and report creation in various platforms. This setup required multiple data transfers both for scholarship-related and finance-related processes.

In addition, scholarship reports and all of our scholars' data were still recorded, consolidated, updated, and tracked manually. This resulted in tedious and redundant processing of documents and susceptibility to error. In response to these concerns, we developed the Real LIFE Monitoring and Processing System (RL MAPS) and officially launched it on July 22, 2021. It presented multiple benefits to all Real LIFE teams at the national and local levels:

- **1.** It assists the implementation of updated finance policies, lessens manual processing, and minimizes risk for fraud.
- 2. It increases automation of our finance processes in one integrated system that can accommodate our national office, local centers, and scholars. It is also compatible with our back-end finance system (SAP).
- **3.** Scholar monitoring is now integrated in the system. This assists in recording and tracking the scholars' status and submissions, reducing redundancies.

We provided a series of in-depth training for all users prior to the launch of RL MAPS.

III. Significant changes in the organization

a.) Financials

*based on 2021 Annual Financial Statements

• Operating revenue

2020 (restated)	Php 68,000,593
2021	Php 45,853,530

Operating revenue for the organization has decreased by 33% in 2021.

• Operating Expenses

2020 (restated)	Php 32,175,799
2021	Php 49,957,501

Operating expenses for the organization have increased by 34% in 2021.

• Program Expenses vs. Admin Expenses

Program expenses	Php 41,165,674
Admin expenses	Php 8,791,827

• Net assets

Current assets	
2020	Php 173,773,535
2021	Php 169,021,571

Non-current assets	
2020	Php 1,030,893
2021	Php 634,543

Current assets	Php 169,021,571
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Non-current assets Php 634,543

Total assets Php 169,656,114

• Liabilities

2020	Php 2,848,691
2021	Php 2,156,546

Total assets Php 169,656,114

Total liabilities Php 2,156,546

b.) New Members of the Board of Trustees

On 20th of May 2021, the following new members were voted into our board of trustees:

- Jeng Aguinaldo, Director of Every Nation Campus Philippines
- Jon Dolor, Director of Victory Provincial Churches
- Janssen Morados, Director of Victory Metro Manila

They replaced the following former board members:

- Steve Murrell, President of Every Nation
- Gilbert Foliente, President of Every Nation Philippines
- Joey Bonifacio, Senior Pastor of Every Nation Singapore and International Apostolic Team of Every Nation Ministries

Agnes Mondonedo, Former Director for Talent, Learning, and Development at Citibank and one of our Real LIFE donors replaced Rino Que, late executive director of Marquee Music, The Monochrome Events Place, Time Horizon Pictures, and Time Horizon Events, after his passing.

Atty. Inky Reyes, a partner of Gordon Dario Reyes Law Offices, who previously served as our corporate secretary now sits as a board member. Atty. Ranya Fernandez, the corporate lawyer of Every Nation Philippines, now serves as our corporate secretary.

Crickette Abello, director for partnership development of Every Nation Philippines, continues to serve as our treasurer.

Ferdie Cabiling who serves on the Bishops Council of Victory continues to be our chairman of the board.