



Change a life. Change the nation.



2020 IMPACT REPORT

Change a life. Change the nation.



I. Introduction

Challenges such as the COVID-19 situation we are facing now call for us to be adaptable. Because of the pandemic the need for educational assistance got even greater. In 2020, adjustments and reallocation of resources allowed us to keep moving forward in order to help more students.

We believed the situation should not hinder us from delivering all our scholarship provisions to our scholars. Instead, we saw it as an opportunity to improve our work by streamlining our processes and requirements for our scholars and local teams. Adjusting to the times and constantly looking for ways to be better is how we will be able to keep running our program in the years to come.

While there were many disheartening news and tears shed, we also had so many reasons to still smile and be grateful. This 2020 annual report is a reminder to me that as long as we put our hearts and hands together, by the grace of God, we will be able to come out of even the toughest of times stronger. As a result, not even a pandemic will hinder us from continuing to change a life and change the nation.

Mae Perez

Executive Director

Real LIFE Foundation, Inc.

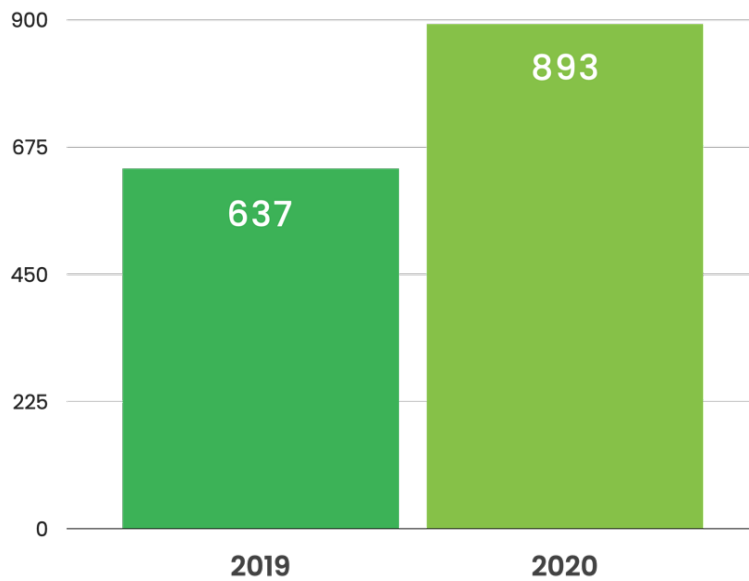
II. Salient Accomplishments

a.) Key Statistics

- **We opened 10 new centers across the Philippines.**

Metro Manila <ul style="list-style-type: none">● Antipolo● Makati City● Quezon Avenue● Nova Central	North Luzon <ul style="list-style-type: none">● Bayambang● San Carlos	South Luzon <ul style="list-style-type: none">● Bacoor● General Mariano Alvarez	Visayas <ul style="list-style-type: none">● Silay Mindanao <ul style="list-style-type: none">● Marawi
---	---	---	---

- **We supported 40% more scholars.**



Graph: Increase in number of Real LIFE scholars from S.Y. 2019-2020 to S.Y. 2020-2021

- **More Real LIFE alumni passed their licensure exams.**

By the end of 2020, we had 512 alumni and 117 of them are licensure exam passers for different professions.

2	Agriculturists
8	Certified Public Accountants
1	Chemist
12	Engineers
8	Nurses
7	Psychologists & Psychometricians
3	Police Officers
3	Social Workers
70	Teachers
2	Radiologic Technologist
1	Medical technologist

b.) Events and trainings

- **corePurpose Training**

On February 11-13, 2020, select Real LIFE coaches and local center team members went through corePurpose training conducted by Lynn Nawata of Day2 International. We do this regularly for our scholars and teams.

Developed by Victoria Jeffs of Day2 International with over 10 years of research, corePurpose is designed to help break poverty mentality and equip participants to make better decisions for a more fulfilling and happier life. For those working for the underprivileged, the training teaches them how to help those they are serving without creating a sense of dependency and entitlement.

The curriculum is internationally recognized and used by the United Nations High Commissioner for Refugees, the United States and British Embassies, and the Colorado Department of Human Services as well as by the governments of Norway and Slovakia.

Through the years, we have seen how corePurpose has helped set our scholars free from limiting mindsets and perspectives.

- **Admin Trainings**

We make sure to train all our local center teams on how to run the scholarship program efficiently and effectively. This also ensures that we are all being good stewards of the resources we have. At the same time, it helps make sure all our scholars, regardless of which center they are from, receive the same quality of care and assistance from our local teams.

On March 4, 2020, we conducted the training for new team members who joined our existing local centers.

On August 19 and October 21, 2020, we conducted it for new centers set to open in January 2021.

- **E-Sessions**

On August 26 and 27, 2020, we held an online conference we called “E-Sessions” that was opened to our local team members. Through it, we were able to equip our teams to better serve our scholars.

We invited Dr. Arnie Suson, MAPC, RGC, RCE, a pastoral counselor, to talk about “Understanding Anxiety and Depression in Teens” and Dr. Ruth

Callanta, President of CCT Group of Ministries to share about “Developing A Heart for The Broken”.

- **Emotional Intelligence Workshops**

Beyond the academics, we believe that it is important for us to give the scholars' mental and emotional health the attention they need because of the current crisis situation.

In November to December 2020, one of our partners, Mr. Nel Cacnio, a professional coach, conducted a series of Emotional Intelligence Workshops for our scholars. He taught them how to understand and manage their emotions better as well as how to deal with stress and relate with others.

He also met with select Real LIFE coaches and local center team members to equip them on how to process the lessons with the scholars.

c.) New partnerships and affiliations

- **Partnership for medical insurance of scholars**

In August 2020, we sealed a partnership with Purple Cow Employee Benefits, Etiqa Philippines, and Medgate Philippines.

In honor of their 12th anniversary, Purple Cow started providing medical insurance for our scholars and adopted our scholarship program for their corporate social responsibility for 2020 and beyond.

For our scholars, health care is the least of their priorities among expenses. They usually endure their illness in fear of paying fees they

cannot afford. Through this partnership, they will have the assurance and peace of mind that someone will be taking care of their health needs.

III. Difficulties/problems encountered and solutions

When classes shifted online, a lot of our scholars struggled with complying with school requirements and even simply attending their online classes. As we value academic excellence, we addressed this concern by providing each of them with laptops installed with programs and applications they will need as well as their own Wi-Fi units. These devices were distributed to more than 800 scholars in August 2020. Reallocation of our resources after careful assessment made this possible.

The scholars also continue to receive their weekly allowance, a portion of which they use to buy internet data.

With the right tools they need, the scholars are not only able to meet their school requirements, but they can now also join their online weekly LIFE Groups, Monthly Scholars' Updates, and workshops we conduct for them. At a time of strict community quarantine, staying connected with others is more crucial than ever for one's well-being. Through technology, Real LIFE coaches are able to help our scholars cope in this trying time.

IV. Significant changes in the organization

a.) Financials

**based on 2020 Annual Financial Statements*

- **Operating revenue**

2019	Php 67, 664, 606
2020	Php 66, 068, 774

Operating revenue for the organization has decreased by 2% in 2020.

- **Operating Expenses**

2019	Php 24, 635, 833
2020	Php 32, 175, 799

Operating expenses for the organization increased by 31% in 2020.

- **Program Expenses vs. Admin Expenses**

Program expenses	Php 23, 356, 343
Admin expenses	Php 8, 819, 456

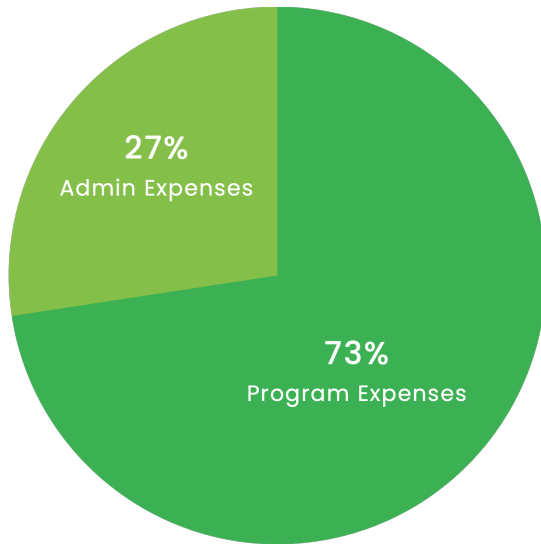


Chart: Percentages of operating expenses in 2020

- **Net assets**

Current assets	
2019	Php 139, 919, 706
2020	Php 173, 773, 535

Non-current assets	
2019	Php 416, 343
2020	Php 1, 030, 893

<i>Current assets</i>	Php 173, 773, 535
<i>Non-current assets</i>	Php 1, 030, 893
<i>Total assets</i>	Php 174, 804, 428

- **Liabilities**

2019	Php 1,432,099
2020	Php 2,848,691

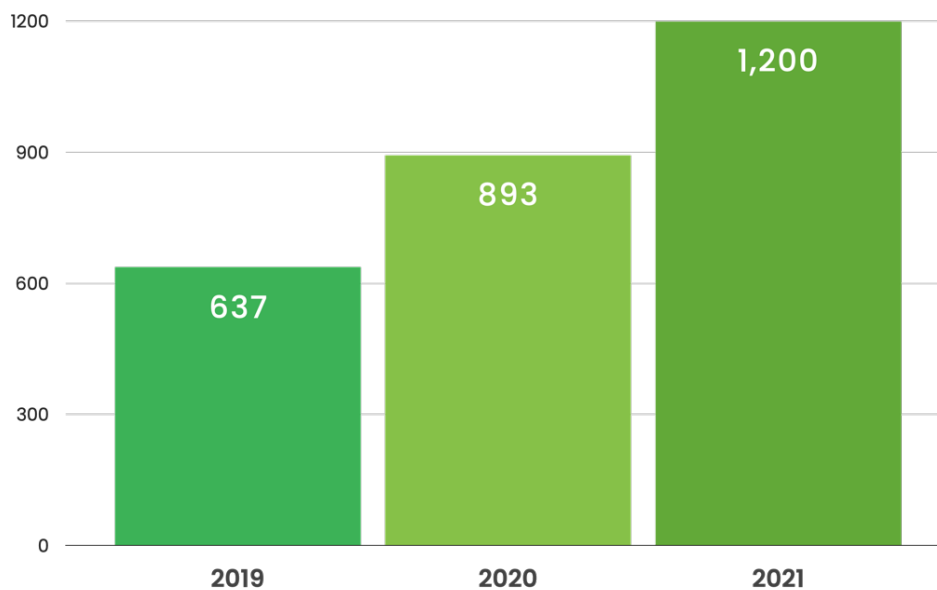
Total assets Php 174,804,428

Total liabilities Php 2,848,691

V. Plan of action for 2021

a.) Increase number of scholars for S.Y. 2021 – 2022 by about 34%

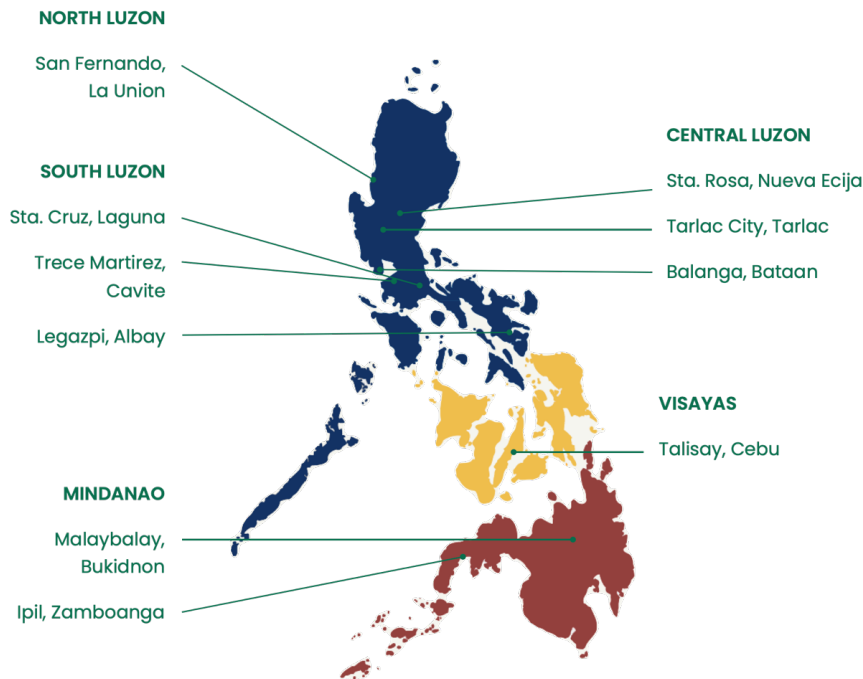
In 2021, we are targeting to support close to 1,200 scholars.



Graph: Increase in number of scholars for S.Y. 2021-2022

b.) Open 10 new local centers

In January 2021, we are opening centers in the following locations:



With these new local centers, we will be in 74 locations nationwide and will be present in almost all the regions of the Philippines.

c.) Launch of new online monitoring and processing system

In May 2019, the first and current version of the Real LIFE Scholar Management System (RL SMS) was launched. However, despite having the current version of the RL SMS, our practices for scholar monitoring and fund request processing remain to involve manual data recording and report creation in various platforms. This setup requires multiple data transfers both for scholarship-related and finance-related processes.

In addition, scholarship reports and all of our scholars' data are still recorded, consolidated, updated, and tracked manually. This results in tedious and redundant processing of documents and susceptibility to error.

In response to these concerns, we are developing the Real LIFE Monitoring and Processing System (RL MAPS) which will present multiple benefits to all Real LIFE teams at the national and local levels:

1. It will assist the implementation of updated finance policies, lessen manual processing, and minimize risk for fraud.
2. It will increase automation of our finance processes in one integrated system that can accommodate our national office, local centers, and scholars. It will also be compatible with our back end finance system (SAP).
3. Scholar monitoring will be integrated in the system. This will assist in recording and tracking the scholars' status and submissions, reducing redundancies.

The RL MAPS is slated to be launched in the second half of 2021 with a series of in-depth training for all users prior.

d.) Personal bank accounts for scholars

In February 2021, we are upgrading our crediting system for our scholars' allowance. We will be opening for them their own bank accounts and providing them with the accompanying ATM card.

Previously, we have been providing them with cash cards. However, while it was efficient, it had a lot of limitations. The abovementioned upgrade will benefit our scholars in multiple ways. First, it will eliminate the waiting for bank clearances which can take more than a day when allowances are deposited into their accounts. Second, the scholars will be able to do banking and other transactions online. Lastly, their accounts and ATM cards will remain active even after they graduate from our program.